

# SURVEY DATA AND SUBJECTIVE BELIEFS IN BUSINESS CYCLE MODELS

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The views expressed herein are those of the authors and not necessarily those of the Federal Reserve Bank of Richmond or the Federal Reserve System.

- Household forecasts contain large and systematic biases
  - biases for various macro variables exhibit co-movement at business cycle frequency
  - common variation interpretable as time-varying pessimism/optimism
- What drives these biases?
- Do they matter for macroeconomic outcomes / asset valuations?

- Household forecasts contain large and systematic biases
  - biases for various macro variables exhibit co-movement at business cycle frequency
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- What drives these biases?
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## This paper

- A general framework where households' subjective beliefs are
  - jointly endogenously determined with equilibrium outcomes
  - disciplined using survey data on household expectations
- A quantitative application with frictional labor markets

- Survey evidence
- Framework for subjective beliefs
  - time-varying concerns for model misspecification
  - tractable solution
- Structural business cycle model
  - frictional labor market
  - monetary policy
- Role of fluctuations in subjective beliefs

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## Data source

- University of Michigan Survey: households
- New York Fed Survey of Consumer of Expectations

## Time series

- Unemployment rate
- Inflation rate

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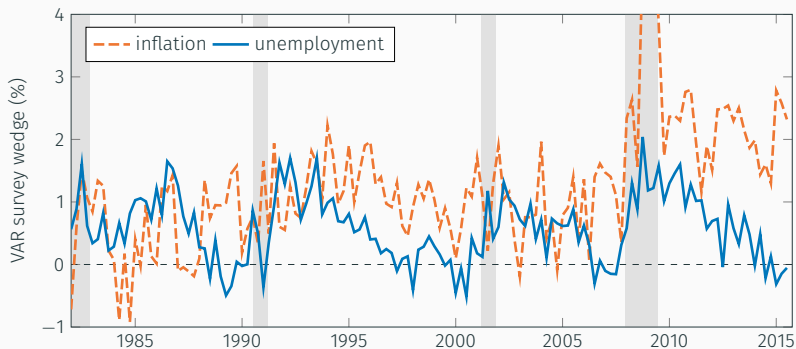
## Time series

- Unemployment rate
- Inflation rate

## Construct **belief wedges**

- **Michigan Survey** minus **rational forecast**
- rational forecast: model-implied forecast (VAR) or SPF

# BELIEF WEDGES: MICHIGAN SURVEY MINUS VAR



| 1981Q2–2015Q4                 | mean | std  | correlation matrix |               |            |            |
|-------------------------------|------|------|--------------------|---------------|------------|------------|
|                               |      |      | $\Delta(u)$        | $\Delta(\pi)$ | output gap | GDP growth |
| unemp. wedge $\Delta(u)$      | 0.58 | 0.54 | 1.00               | 0.23          | -0.54      | -0.32      |
| inflation wedge $\Delta(\pi)$ | 1.25 | 1.03 |                    | 1.00          | -0.37      | -0.53      |



Findings consistent with

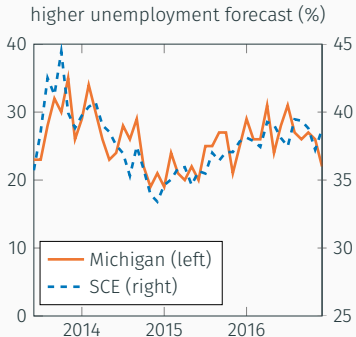
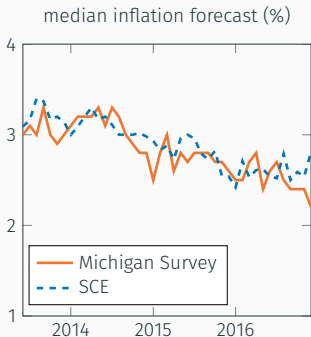
- New York Fed Survey of Consumer Expectations
- Bank of England Inflation Attitudes Survey

Patterns robust to

- SPF instead of VAR forecasts
- median household forecasts instead of average
- alternative sample periods

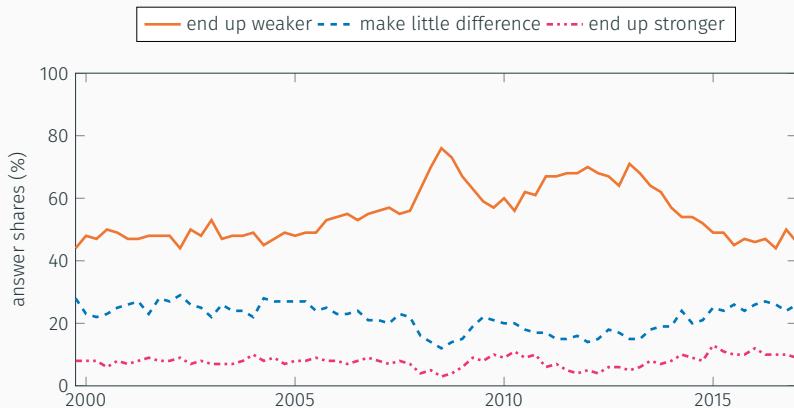
Same patterns appearing in cross-sectional household data

# MICHIGAN SURVEY AND FRBNY SURVEY OF CONSUMER EXPECTATIONS



**Left panel:** Median inflation forecast in the Michigan Survey and in the New York Fed Survey of Consumer Expectations. **Right panel:** Share of respondents in the Michigan Survey stating that unemployment will be higher during the next 12 months, and the mean probability that unemployment will be higher one year from now in the New York Fed Survey.

# BANK OF ENGLAND INFLATION ATTITUDES SURVEY



Bank of England Inflation Attitudes Survey, shares of answers to the question: *"If prices started to rise faster than they do now, do you think Britain's economy would ..."* Data sample 1999Q4–2017Q1.

Substantial cross-sectional dispersion in forecasts.

Systematic relationship between and unemployment and inflation forecasts.

- Households who overpredict inflation more also overpredict unemployment more.
  - True for demographic groups, individual households, on average over time (pooled sample) as well as in month-by-month regressions.
- FRBNY data also confirm this cross-sectional relationship for other variables.
  - Forecasts of earnings growth, job separation rates, job finding rates and stock prices, with expected signs.

**Interpretation:** Household-level heterogeneity in magnitude of belief biases but these biases share a common origin.

[Details on cross-sectional evidence](#)

## SUBJECTIVE BELIEFS AND DECISION-MAKING

**Assumption:** Agents make decisions according to their subjective beliefs, which are also reported in surveys.

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## Asset pricing

- **Greenwood and Shleifer (2014):** return expectations and subsequent realized returns
- **Nagel and Xu (2018):** stock market dynamics

## Corporate finance

- **Gennaioli, Ma, Shleifer (2015):** managers' surveys and firm investment

## Macroeconomics

- **Malmendier and Nagel (2016):** Michigan survey responses and borrowing and lending decisions
- **Bachmann, Berg and Sims (2015):** Michigan survey responses and consumer spending
- **Crump, Eusepi and Tambalotti (2015):** New York Fed survey responses and planned consumption

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  - tractable solution
- Structural business cycle model
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$$V_t = \min_{\substack{m_{t+1} \\ E[m_{t+1}] = 1}} u_t + \beta E_t [m_{t+1} V_{t+1}] + \beta \frac{1}{\theta_t} E_t [m_{t+1} \log m_{t+1}]$$

- penalty parameter  $\theta_t$  (rational expectations  $\theta_t = 0$ )

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- penalty parameter  $\theta_t$  (rational expectations  $\theta_t = 0$ )
- implied belief distortion  $m_{t+1}$  defines a probability measure  $\tilde{P}$

$$m_{t+1} = \frac{\exp(-\theta_t V_{t+1})}{E_t [\exp(-\theta_t V_{t+1})]}$$

- $\theta_t$  controls the magnitude of the belief distortion
  - sign of  $\theta_t$  determines whether beliefs are pessimistic or optimistic

## Belief wedges

$$\Delta_t^{(1)} = \tilde{E}_t [x_{t+1}] - E_t [x_{t+1}] = \text{Cov}_t (m_{t+1}, x_{t+1}) \approx -\theta_t \text{Cov}_t (V_{t+1}, x_{t+1})$$

- $\text{Cov}_t (V_{t+1}, x_{t+1})$  endogeneously determines which states are 'bad'
  - $\tilde{P}$  overweighs states with low continuation utility  $V_{t+1}$  (when  $\theta_t$  positive)
- $-\theta_t$  is the time-varying scaling of the distortions

## Theory of subjective beliefs

- can be embedded in GE framework with endogenous  $x_{t+1}$  and  $V_{t+1}$
- discipline from cross-equation restrictions
- discipline from survey data

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Household endowed with subjective beliefs exhibiting time-varying pessimism/optimism

- consumption Euler equation

DMP labor market

- vacancy-posting decision on the side of firms

Monopolistic producers under sticky prices

- firms' price-setting decision

Taylor-type monetary policy rule

Preferences

$$V_t = \min_{\substack{m_{t+1} \\ E[m_{t+1}]=1}} \log C_t + \beta E_t [m_{t+1} V_{t+1}] + \beta \frac{1}{\theta_t} E_t [m_{t+1} \log m_{t+1}]$$

Family of a unit mass of workers

- unemployed workers search
- employed workers supply a unit of labor



## Labor service sector

- hires workers  $l_t$  in a market s.t. search frictions with Nash bargaining
- supplies labor services  $h_t$  competitively

## Intermediate goods sector

- monopolistically competitive producers hire labor input

$$Y_{i,t} = A_t h_{i,t} - \phi$$

- subject to Calvo pricing frictions

## Final goods producers

- aggregate intermediate goods using CES technology

$$Y_t = \left[ \int_0^1 (Y_{i,t})^{\frac{1}{\lambda}} di \right]^{\lambda}$$

Monetary policy rule

$$\log \frac{R_t}{\bar{R}} = \rho_r \log \frac{R_{t-1}}{\bar{R}} + (1 - \rho_r) \left[ r_\pi \log \frac{\pi_t}{\bar{\pi}} + r_y \log \frac{Y_t}{Y^*} \right] + \sigma_r W_t^r$$

Neutral technology process

$$\log A_{t+1} = \rho_a \log A_t + \sigma_a W_{t+1}^a$$

Belief dynamics

$$\theta_{t+1} = (1 - \rho_\theta) \bar{\theta} + \rho_\theta \theta_t + \sigma_\theta W_{t+1}^\theta$$

Vector of **equilibrium conditions**

$$0 = \tilde{E}_t [\mathbf{g}(x_{t+1}, x_t, x_{t-1}, w_{t+1}, w_t)]$$

- forward-looking equations under the subjective belief  $\tilde{P}$

$\tilde{P}$  determined endogenously using the **continuation value**

$$m_{t+1} = \frac{\exp(-\theta_t V_{t+1})}{E_t [\exp(-\theta_t V_{t+1})]}$$

- heterogeneous subjective beliefs possible

Fixed point yields **equilibrium law-of-motion**

$$x_{t+1} = \psi(x_t, w_{t+1})$$

Details on solution method

### Value of a match to the firm

$$J_t = \vartheta_t - \xi_t + \rho \tilde{E}_t [S_{t+1} J_{t+1}].$$

- marginal product  $\vartheta_t$ , wage  $\xi_t$

Role of subjective beliefs in the frictional labor market

- value of the match is forward-looking
- incentives to search and hire depend on subjective forecasts

Equivalently for other forward-looking decisions

# CALIBRATION: GOODS AND LABOR MARKET AND POLICY PARAMETERS

| Parameters    |   | Value |
|---------------|---|-------|
| $\beta$       | Discount factor                               | 0.994 |
| $\varepsilon$ | Elasticity of substitution intermediate goods | 6.00  |
| $\chi$        | Calvo price stickiness                        | 0.75  |
| $\lambda$     | Wage rigidity                                 | 0.925 |
| $\bar{\pi}$   | Monetary policy rule: intercept               | 0.01  |
| $\rho_r$      | Monetary policy rule: smoothing               | 0.84  |
| $r_\pi$       | Monetary policy rule: loading on inflation    | 1.60  |
| $r_y$         | Monetary policy rule: loading on output       | 0.028 |
| $100\sigma_r$ | Volatility of monetary policy shock           | 0.078 |
| $\rho$        | Job survival probability                      | 0.89  |
| $\mu$         | Matching efficiency                           | 0.67  |
| $\nu$         | Curvature of matching function                | 0.72  |
| $\eta$        | Worker's bargaining weight                    | 0.72  |
| $\kappa$      | Vacancy posting costs                         | 0.09  |
| $D$           | Flow benefits of unemployment                 | 0.57  |

TFP process disciplined by Fernald (2014) data

| TFP process   |                          |       |
|---------------|--------------------------|-------|
| $\rho_a$      | Persistence of TFP shock | 0.84  |
| $100\sigma_a$ | Volatility of TFP shock  | 0.568 |

Dynamics of  $\theta$  disciplined by belief wedge data

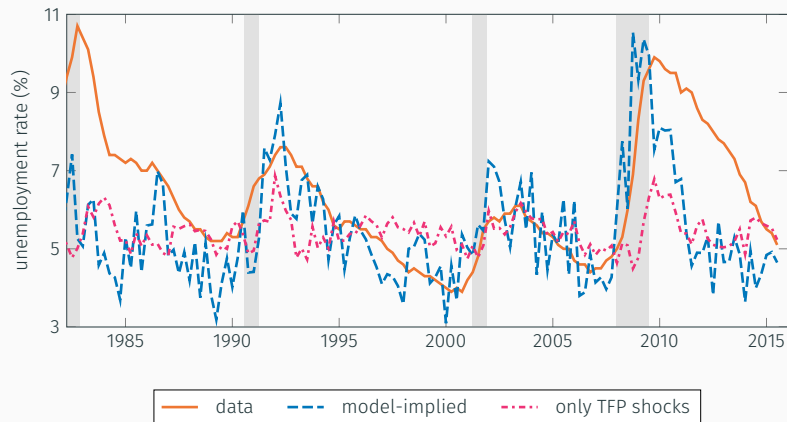
- $\rho_\theta$  using persistence of the principal component of belief wedges
- $\bar{\theta}$  and  $\sigma_\theta$  using mean and volatility of belief wedges.

| Shocks          |                             |       |
|-----------------|-----------------------------|-------|
| $\bar{\theta}$  | Mean belief wedges          | 5.64  |
| $\rho_\theta$   | Persistence of PC (wedges)  | 0.714 |
| $\sigma_\theta$ | Volatility of belief wedges | 4.3   |

| Moment                           | Data | Model |               |        |
|----------------------------------|------|-------|---------------|--------|
|                                  |      | full  | no $\theta_t$ | no TFP |
| Mean of inflation wedge          | 1.25 | 0.90  | 0.00          | -0.32  |
| Mean of unemployment wedge       | 0.54 | 0.55  | 0.00          | 0.54   |
| Volatility of inflation wedge    | 1.03 | 0.73  | 0.00          | 0.26   |
| Volatility of unemployment wedge | 0.45 | 0.45  | 0.00          | 0.43   |
| Volatility of inflation          | 1.40 | 1.41  | 1.15          | 0.82   |
| Volatility of output             | 2.32 | 2.22  | 1.55          | 1.09   |
| Volatility of unemployment       | 1.65 | 1.39  | 0.55          | 0.87   |

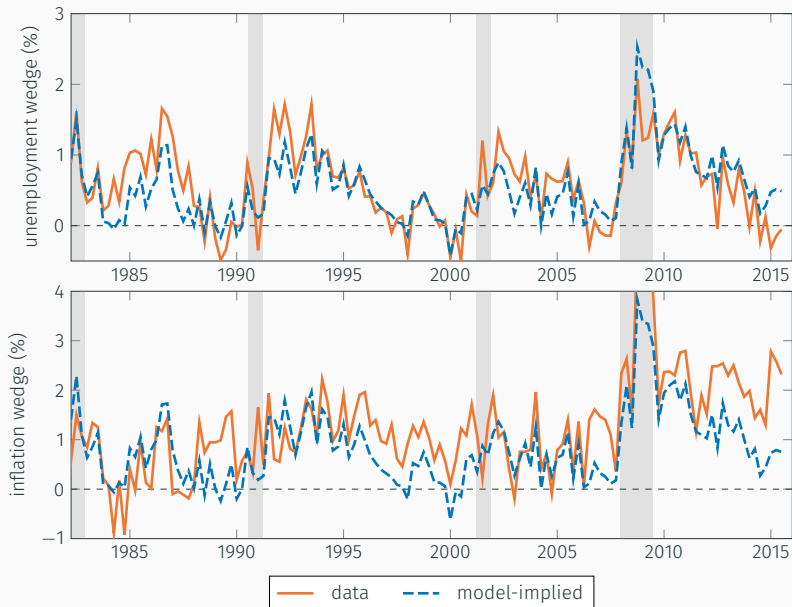
Data and model-implied theoretical moments for macroeconomic quantities and belief wedges. The sample period for the Data column is 1982Q1–2015Q4. Values in all columns are in percentages and annualized.

# MODEL FIT: UNEMPLOYMENT DYNAMICS



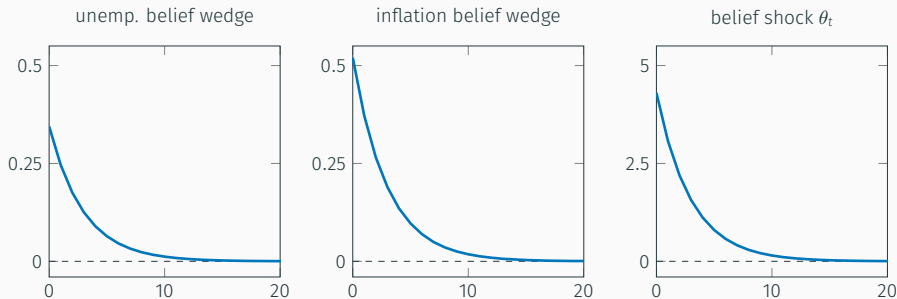


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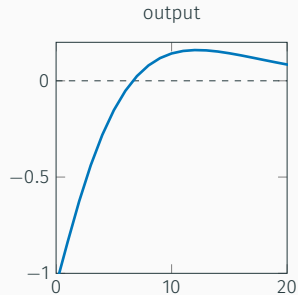
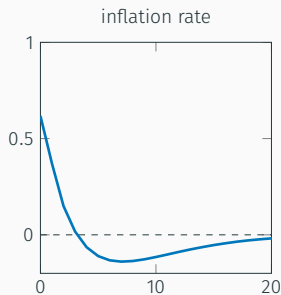
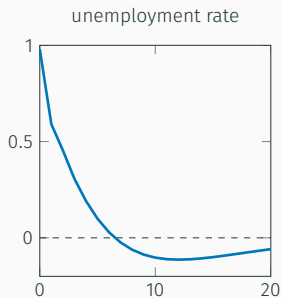
# BELIEF WEDGES



An increase in model uncertainty makes the subjective model more pessimistic relative to the data-generating process.

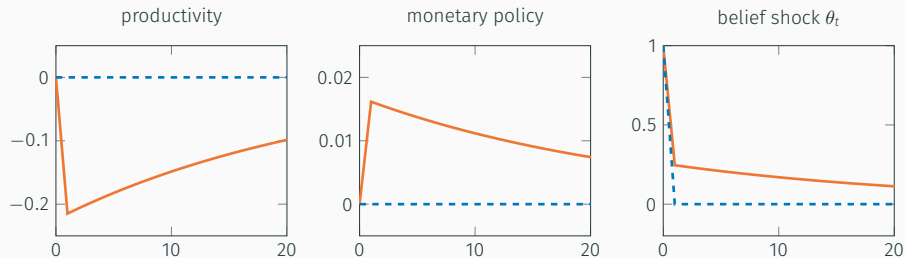
- stronger overprediction of inflation and unemployment rate
- stronger underprediction of GDP growth

# MACROECONOMIC VARIABLES



- increase in model uncertainty is contractionary
- contrary to a typical demand shock, inflation does not fall

# SHOCKS UNDER DATA-GENERATING AND SUBJECTIVE MODEL



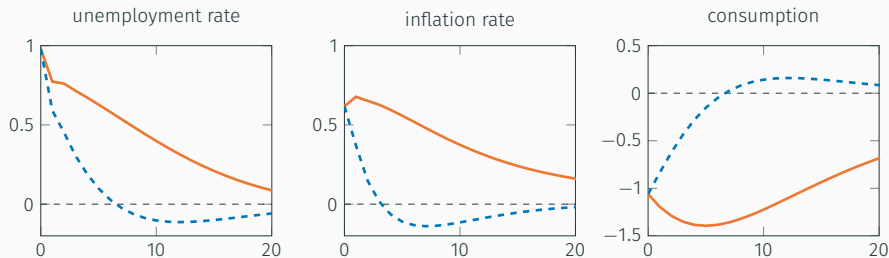
Increase in pessimism alters subjective beliefs about fundamental shocks.

- under the data-generating measure, shocks are independent
- subjective model induces a correlated structure on the innovations

Increase in pessimism is associated, **under the subjective model**, with

- slower technological growth
- monetary tightening

# MACROECONOMIC VARIABLES UNDER DGP AND SUBJECTIVE MODEL



Increased pessimism means higher fear of future adverse shocks.

- fear of future adverse **TFP shocks** dominates
- agents fear more the ‘high unemployment-high inflation’ scenario
- consistent with **positive comovement of unemployment and inflation wedges**

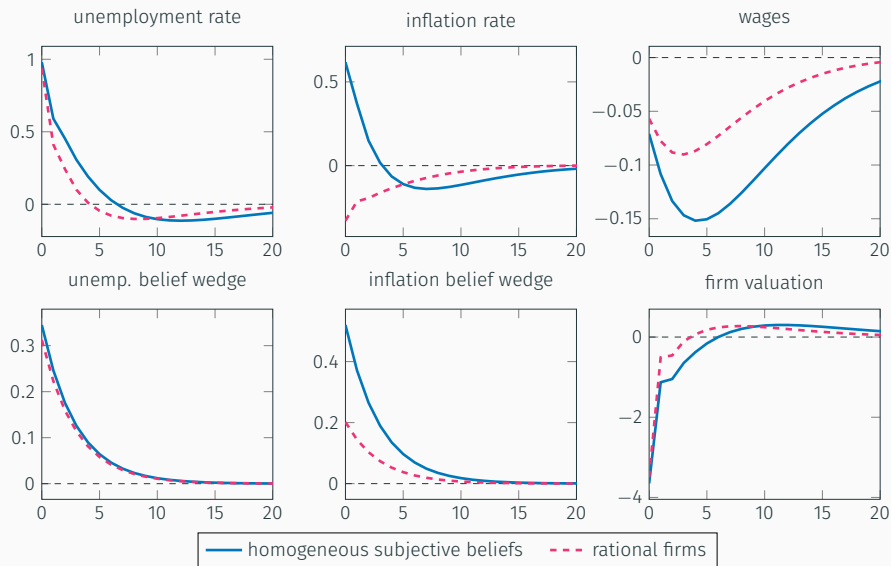
Subjective beliefs affect outcomes through forward-looking behavior of consumers, workers and firms

- Consumers' distorted Euler equation lowers aggregate demand
- Goods market firms expect higher marginal costs and future inflation
- Workers' and firms' subjective valuations alter outside options in bargaining
- Labor market firms' lower valuation of match surplus lowers vacancies

What is the role of subjective beliefs imposed on individual agents?

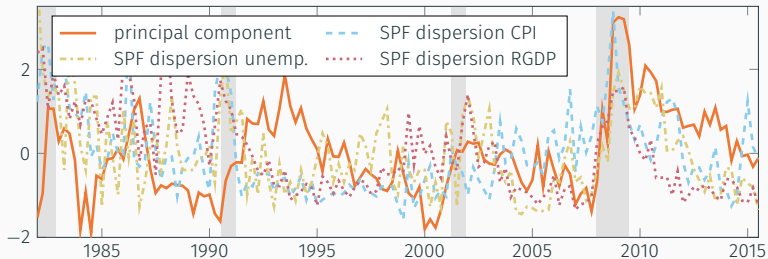
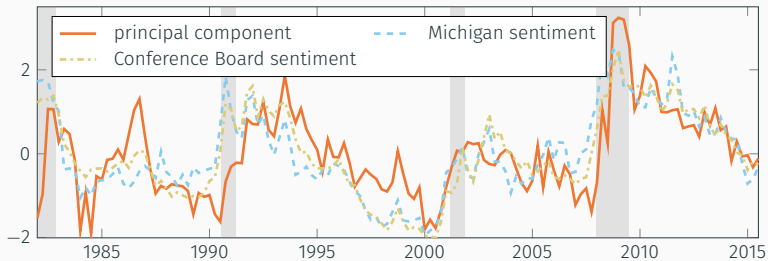
- Impose correct beliefs on the side of the firms

# ROLE OF FIRMS' BELIEFS





# BELIEF WEDGES AND MEASURES OF UNCERTAINTY



## CONCLUSION AND FURTHER RESEARCH

Developed a framework linking

- **survey data** that document fluctuations in subjective beliefs
- **theoretical framework** that determines an endogenous model of time-varying pessimism/optimism
- **equilibrium model** that propagates fluctuations in subjective beliefs into the macroeconomy

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Next steps

- **heterogeneity in subjective beliefs**
  - uninsurable idiosyncratic risk: exposure to risk and subjective beliefs will differ in the cross-section
- **optimal policy**
  - role of expectations management
- **asset pricing**
  - rich data from investors' surveys

## ENDOGENOUS BELIEF DISTORTIONS IN THE FACTOR MODEL

$$y_{t+1} = \psi_y y_t + \psi_{yf} f_{t+1} + \psi_{yw} W_{t+1}^y$$

$$f_{t+1} = (1 - \rho) \bar{f} + \rho f_t + \sigma W_{t+1}^f$$

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Households' expectational errors for  $w_{t+1} = \left( (w_{t+1}^y)', w_{t+1}^f \right)'$

$$\theta_t = (F_y, F_f) \begin{pmatrix} y_t \\ f_t \end{pmatrix} \quad \tilde{E}_t [w_{t+1}] = H \theta_t$$

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$$F_y = 0 \quad \implies \quad \theta_t = f_t$$

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$$\Delta_t^{(1)} = \psi_w \tilde{E}_t[w_{t+1}] = -F(\bar{x} + x_{1t}) (\psi_w \psi_w') V_x'$$

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Small noise approximation of  $x_t$

$$x_t(q) = \psi(x_{t-1}(q), qw_t, q)$$

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Series expansion of  $x_t$

$$x_t(q) \approx \bar{x} + qx_{1t} + \frac{q^2}{2}x_{2t} + \dots$$

## LINEAR APPROXIMATION: EXPANSION DETAILS

Small noise approximation of  $x_t$

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Series expansion of  $x_t$

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Approximation of  $V_t$

$$V_t(q) = u(x_t(q), q) - \beta \frac{q}{F(\bar{x} + x_{1t})} \log E_t \left[ \exp \left( -\frac{F(\bar{x} + x_{1t})}{q} \right) V_{t+1}(q) \right]$$



Approximation of distortion

$$m_{t+1}(q) = \frac{\exp\left(-\frac{\theta_t}{q}V_{t+1}(q)\right)}{E_t\left[\exp\left(-\frac{\theta_t}{q}V_{t+1}(q)\right)\right]} \approx m_{0,t+1} + qm_{1,t+1}$$

Approximation of distortion

$$m_{t+1}(q) = \frac{\exp\left(-\frac{\theta_t}{q}V_{t+1}(q)\right)}{E_t\left[\exp\left(-\frac{\theta_t}{q}V_{t+1}(q)\right)\right]} \approx m_{0,t+1} + qm_{1,t+1}$$

Expansion of equilibrium conditions

$$0 = E_t[m_{0,t+1}g_{0,t+1}]$$

$$0 = E_t[m_{0,t+1}g_{1,t+1}] + E_t[m_{1,t+1}g_{0,t+1}] = E_t[m_{0,t+1}g_{1,t+1}]$$

Approximation of distortion

$$m_{t+1}(q) = \frac{\exp\left(-\frac{\theta_t}{q}V_{t+1}(q)\right)}{E_t\left[\exp\left(-\frac{\theta_t}{q}V_{t+1}(q)\right)\right]} \approx m_{0,t+1} + qm_{1,t+1}$$

Expansion of equilibrium conditions

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- First-order expansion is a system of linear second-order stochastic difference equations
- Solve for  $\psi_q, \psi_x, \psi_w$  by comparing coefficients

## Linear approximation and solution

$$X_t \approx \bar{X} + X_{1t}$$

- $\bar{X}$ : zero-th order dynamics — deterministic steady state
- $X_{1t}$ : first order dynamics — linear dynamics

$$X_{1t+1} = \psi_q + \psi_x X_{1t} + \psi_w W_{t+1}$$

- $\psi_q, \psi_x, \psi_w$  functions of dynamics of  $\theta_t$

## Key idea

- perturbation approximation scales down the volatility of shocks

$$x_{t+1}(q) = \psi(x_t(q), qw_{t+1}) \quad q \rightarrow 0$$

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## Key idea

- perturbation approximation scales down the volatility of shocks

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- subjective belief distortion vanishes in the limit

$$m_{t+1} = \frac{\exp(-\theta_t V_{t+1}(q))}{E_t[\exp(-\theta_t V_{t+1}(q))] } \rightarrow 1$$

- compensate by **scaling up** the model misspecification concern  $\theta_t$

$$m_{t+1} = \frac{\exp\left(-\frac{\theta_t}{q} V_{t+1}(q)\right)}{E_t\left[\exp\left(-\frac{\theta_t}{q} V_{t+1}(q)\right)\right]}$$

Non-degenerate limit  $\implies$  first-order effects of subjective beliefs.

## Equilibrium dynamics

$$x_{1t+1} = \psi_q + \psi_x x_{1t} + \psi_w w_{t+1}$$

- Distribution of shocks under subjective belief

$$w_{t+1} \sim N(-\theta_t (V_x \psi_w)', I_{k \times k})$$

## Belief wedges

$$\Delta_t^{(1)} = \tilde{E}_t [x_{1t+1}] - E_t [x_{1t+1}] = \psi_w \tilde{E}_t [w_{t+1}] = -\theta_t (\psi_w \psi_w') V_x'$$

- $V_x$  — exposure of value function to state variables
- $\psi_w$  — exposure of state variables to shocks
- $-\theta_t$  — time-varying scaling of the distortions



Alternative calibration for  $\bar{\theta}$

- consider probability of classification error

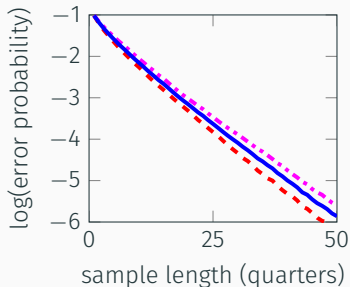
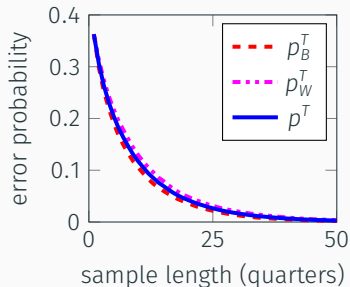
$$p_B^T = P\left(\log L_W^T > \log L_B^T \mid B\right)$$

$$p_W^T = P\left(\log L_W^T < \log L_B^T \mid W\right)$$

- detection error probability

$$p^T = \frac{1}{2} \left( p_B^T + p_W^T \right)$$

# DETECTION ERROR PROBABILITIES



Detection error probability of 5% after 5 years of data

- lower than existing calibrations in finance

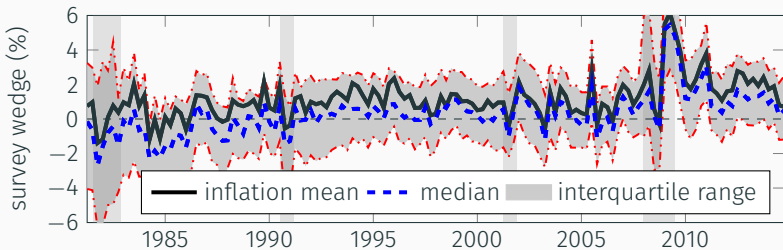
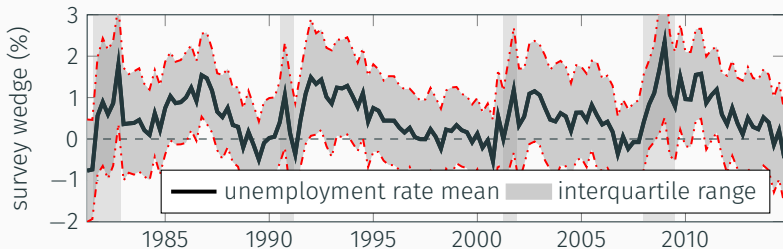
back

# MICHIGAN SURVEY BY DEMOGRAPHIC GROUP

|       | actual | SPF  | all  | 18-34  | 35-44  | 45-54 | 55-64 | 65+  | W    | NC   | NE   | S    |
|-------|--------|------|------|--------|--------|-------|-------|------|------|------|------|------|
| $\pi$ | 2.82   | 3.01 | 4.05 | 4.14   | 4.07   | 4.02  | 3.86  | 3.96 | 3.98 | 4.00 | 4.00 | 4.18 |
| $u$   | 6.34   | 6.34 | 6.88 | 6.74   | 6.90   | 6.97  | 6.98  | 6.88 | 6.86 | 6.87 | 6.93 | 6.86 |
| $g_y$ | 2.70   | 2.74 | 1.07 |        |        |       |       |      |      |      |      |      |
|       |        |      | male | female | bottom | 2nd Q | 3rd Q | top  | HS   | SC   | COL  | GS   |
| $\pi$ |        |      | 3.47 | 4.56   | 4.99   | 4.28  | 3.77  | 3.27 | 4.58 | 3.98 | 3.57 | 3.46 |
| $u$   |        |      | 6.79 | 6.95   | 7.03   | 6.90  | 6.85  | 6.73 | 6.97 | 6.88 | 6.77 | 6.79 |

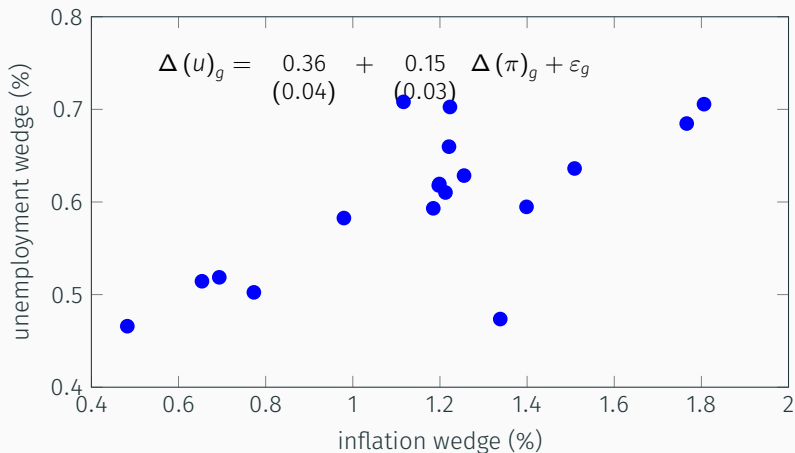
**Table 1:** Demographic characteristics of households' expectations on inflation and unemployment rate. Time-series averages, all values are in percent, time period 1981Q2–2015Q4. *Actual*: actual average inflation and unemployment rate; *SPF*: average SPF forecast; *all*: average household forecast; *18-34 etc*: age groups; *W*: West region; *NC*: North-Central; *NE*: North-East; *S*: South; *bottom, 2nd Q, 3rd Q, top*: income quartiles; *HS*: high-school education; *SC*: some college; *COL*: college degree; *GS*: graduate studies.

# MICHIGAN SURVEY FORECAST DISPERSION



## DIFFERENCES ACROSS DEMOGRAPHIC GROUPS

Do *demographic groups* which on average overpredict inflation relatively more also overpredict unemployment relatively more?



## DIFFERENCES ACROSS DEMOGRAPHIC GROUPS

*In times when **group g** overpredicts inflation more **relative to population**, does it also overpredict unemployment more relative to population?*

$$\Delta(u)_{g,t} - \Delta(u)_t = \alpha_g + \beta_g \left[ \Delta(\pi)_{g,t} - \Delta(\pi)_t \right] + \varepsilon_{g,t}$$

|                     | 18-34 | 35-44 | 45-54 | 55-64 | 65+  | W    | NC   | NE   | S    |
|---------------------|-------|-------|-------|-------|------|------|------|------|------|
| $\widehat{\beta}_g$ | 3.14  | 1.91  | 1.16  | 1.83  | 1.84 | 2.21 | 0.65 | 1.74 | 2.02 |
| std. err.           | 0.59  | 0.51  | 0.57  | 0.43  | 0.30 | 0.58 | 0.59 | 0.54 | 0.63 |

|                     | male | female | bottom | 2nd Q | 3rd Q | top  | HS   | SC   | COL  | GS   |
|---------------------|------|--------|--------|-------|-------|------|------|------|------|------|
| $\widehat{\beta}_g$ | 2.53 | 2.32   | 1.52   | 0.55  | 0.65  | 0.69 | 3.16 | 4.22 | 2.08 | 3.59 |
| std. err.           | 0.69 | 0.67   | 0.48   | 0.58  | 0.60  | 0.91 | 0.70 | 0.58 | 0.65 | 0.83 |

*In times when individual households overpredict inflation more relative to population/group, do they also overpredict unemployment relatively more?*

- Pooled sample relative to population, demographic controls

$$\Delta (u)_{i,g,t} - \Delta (u)_t = \begin{matrix} 1.26 \\ (0.03) \end{matrix} \left[ \Delta (\pi)_{i,g,t} - \Delta (\pi)_t \right] + \varepsilon_{i,g,t}$$

*In times when individual households overpredict inflation more relative to population/group, do they also also overpredict unemployment relatively more?*

- Sample relative to demographic group

$$\Delta(u)_{i,g,t} - \Delta(u)_{g,t} = \beta_g \left[ \Delta(\pi)_{i,g,t} - \Delta(\pi)_{g,t} \right] + \varepsilon_{i,g,t}$$

|                 | population | education | income | region | age  | sex  |
|-----------------|------------|-----------|--------|--------|------|------|
| $\hat{\beta}_g$ | 1.22       | 1.19      | 1.29   | 1.22   | 1.22 | 1.18 |
| std. err.       | 0.02       | 0.02      | 0.03   | 0.02   | 0.02 | 0.02 |



*In times when individual households overpredict inflation more relative to population/group, do they also also overpredict unemployment relatively more?*

- Month-by-month regressions relative to demographic group

$$\Delta(u)_{i,g,t} - \Delta(u)_{g,t} = \beta_{g,t} \left[ \Delta(\pi)_{i,g,t} - \Delta(\pi)_{g,t} \right] + \varepsilon_{i,g,t}$$

|                               | population | education | income | region | age  | sex  |
|-------------------------------|------------|-----------|--------|--------|------|------|
| average $\hat{\beta}_{g,t}$   | 2.13       | 2.08      | 2.11   | 2.13   | 2.13 | 2.08 |
| std. dev. $\hat{\beta}_{g,t}$ | 1.28       | 1.22      | 1.26   | 1.28   | 1.27 | 1.27 |

## FRBNY DATA: DIFFERENCES ACROSS DEMOGRAPHIC GROUPS

*Correlations between relative overpredictions for alternative forecasts across demographic groups*

|                    | infl. | earn. | inc. | sep. | find. | stock | unemp |
|--------------------|-------|-------|------|------|-------|-------|-------|
| inflation          | 1     |       |      |      |       |       |       |
| earning gr. ( – )  | 0.87  | 1     |      |      |       |       |       |
| income gr ( – )    | 0.85  | 0.82  | 1    |      |       |       |       |
| job separation     | 0.56  | 0.50  | 0.45 | 1    |       |       |       |
| job finding ( – )  | 0.70  | 0.80  | 0.85 | 0.58 | 1     |       |       |
| stock prices ( – ) | 0.78  | 0.90  | 0.64 | 0.44 | 0.66  | 1     |       |
| unemployment       | 0.27  | 0.29  | 0.11 | 0.49 | 0.22  | 0.21  | 1     |

[Back to survey data](#)

Preferences

$$V_t = \min_{\substack{m_{t+1} \\ E[m_{t+1}]=1}} \max_{C_t, B_{t+1}} u(x_t) + \beta E_t[m_{t+1} V_{t+1}] + \beta \frac{1}{\theta_t} E_t[m_{t+1} \log m_{t+1}]$$

# REPRESENTATIVE HOUSEHOLD

Preferences

$$V_t = \min_{\substack{m_{t+1} \\ E[m_{t+1}] = 1}} \max_{C_t, B_{t+1}} u(x_t) + \beta E_t [m_{t+1} V_{t+1}] + \beta \frac{1}{\theta_t} E_t [m_{t+1} \log m_{t+1}]$$

Period utility function

$$u(x_t) = \log C_t$$

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Period utility function

$$u(x_t) = \log C_t$$

Process for robust concerns  $\theta_t$

$$\theta_{t+1} = (1 - \rho_\theta) \bar{\theta} + \rho_\theta \theta_t + \sigma_\theta W_{t+1}^\theta$$

# REPRESENTATIVE HOUSEHOLD

Preferences

$$V_t = \min_{m_{t+1}} \max_{C_t, B_{t+1}} u(x_t) + \beta E_t [m_{t+1} V_{t+1}] + \beta \frac{1}{\theta_t} E_t [m_{t+1} \log m_{t+1}]$$

*Note: The term  $\frac{1}{\theta_t}$  is highlighted in orange in the original image.*

Period utility function

$$u(x_t) = \log C_t$$

Process for robust concerns  $\theta_t$

$$\theta_{t+1} = (1 - \rho_\theta) \bar{\theta} + \rho_\theta \theta_t + \sigma_\theta W_{t+1}^\theta$$

Subjective belief

$$m_{t+1} = \frac{\exp(-\theta_t V_{t+1})}{E_t [\exp(-\theta_t V_{t+1})]}$$

## LABOR MARKET

Unit mass of workers,  $l_t$  employed,  $u_t = 1 - l_t$  unemployed

- employed workers keep job with probability  $\rho$
- unemployed search for jobs, job finding probability  $j_t$
- firms post vacancies  $v_t$ , hiring rate  $\eta_{t+1}$

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Law of motion for employed

$$l_{t+1} = (\rho + \eta_{t+1}) l_t$$

Labor market clearing

$$\eta_{t+1} l_t = j_{t+1} (1 - \rho l_t)$$

Matching function

$$f\left(e_t, \frac{v_t}{u_t}\right) = \chi_m \left( \alpha_m e_t^{\psi_m} + (1 - \alpha_m) \left(\frac{v_t}{u_t}\right)^{\psi_m} \right)^{1/\psi_m}$$



## Value of employed worker

$$J_t^w = \xi_t + \tilde{E}_t [s_{t+1} ((\rho + (1 - \rho)j_{t+1})J_{t+1}^w + (1 - \rho)(1 - j_{t+1})U_{t+1})]$$

- stochastic discount factor  $s_{t+1}$ , subjective belief  $\tilde{P}$

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- stochastic discount factor  $s_{t+1}$ , subjective belief  $\tilde{P}$

## Value of being unemployed

$$U_t = D_t + \tilde{E}_t [s_{t+1}U_{t+1}^S]$$

$$U_t^S = \max_{e_t} -\frac{c_0}{2}e_t^2 + f\left(e_t, \frac{v_t}{u_t}\right)J_t^W + \left(1 - f\left(e_t, \frac{v_t}{u_t}\right)\right)U_t$$

## Value of employed worker

$$J_t^W = \xi_t + \tilde{E}_t [s_{t+1} ((\rho + (1 - \rho)j_{t+1})J_{t+1}^W + (1 - \rho)(1 - j_{t+1})U_{t+1})]$$

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## Value of a match to the firm

$$J_t = \vartheta_t - \xi_t + \rho\tilde{E}_t [s_{t+1}J_{t+1}].$$

- marginal product  $\vartheta_t$ , wage  $\xi_t$

Nash bargaining

- surplus sharing rule

$$J_t = \frac{1 - \eta}{\eta} (J_t^w - U_t)$$

## Nash bargaining

- surplus sharing rule

$$J_t = \frac{1 - \eta}{\eta} (J_t^w - U_t)$$

## Role of subjective beliefs in the frictional labor market

- value of the match is forward-looking
- incentives to search and hire depend on subjective forecasts

- Monopolistic producers of intermediate goods hire workers

$$Y_{i,t} = A_t h_{i,t} - \phi_t$$

- Competitive final good producers

$$Y_t = \left[ \int_0^1 (Y_{i,t})^{\frac{1}{\lambda}} di \right]^{\lambda}$$

- Inflation determined by the Calvo price setting mechanism
- Aggregate resource constraint

$$C_t + \left( \frac{\kappa_v}{q_t} + \kappa_h \right) \eta_t l_{t-1} = Y_t$$

## Monetary policy rule

$$\log \frac{R_t}{R} = r_\pi \log \frac{\pi_t}{\pi} + r_y \log \frac{Y_t}{Y^*} + \sigma_R W_t^R$$

## Neutral technology process

$$\log A_{t+1} = \rho_a \log A_t + \sigma_a W_{t+1}^a$$

## Belief dynamics

$$\theta_{t+1} = (1 - \rho_\theta) \bar{\theta} + \rho_\theta \theta_t + \sigma_\theta W_{t+1}^\theta$$

back